Date: Monday, July 15, 2024

From: Jennifer Severson, Grants & Compliance Manager

Subject: Bid Prices for Single-Engine and Multi-Engine Airplanes (Used)

To Whom It May Concern:

The enclosed materials are being submitted to your firm requesting bid prices for equipment items. The bid proposal form and bid documents are also available for download at the following website address: http://www.lakeareatech.edu/bids. This is a request for prices only and is not an order for shipment.

The bid opening is scheduled on Wednesday, July 31, 2024, at 3 p.m. in Conference Room 420 in the Lake Area Tech Student Center and is open to the public. Please submit the bid proposal form and supporting documentation in a sealed envelope with the bidder name and address and the words "Airplane Bid" clearly identified on the envelope prior to the bid opening date and time to:

Jennifer Severson, Grants & Compliance Manager Lake Area Technical College 1201 Arrow Avenue PO Box 730 Watertown, SD 57201

Thank you for your interest.

Jennifer Severson





WATERTOWN SCHOOL DISTRICT NO. 14-4 1201 ARROW AVENUE, P.O. BOX 730 WATERTOWN, SOUTH DAKOTA 57201

BID PROPOSAL FORM – Airplanes (Used)

As per the General and Detailed Bid Specifications provided by the Watertown School District in reference to the purchase of Airplanes (Used) for Lake Area Technical College's Aviation Pilot program, our company offers the following bid, which will remain in effect for a minimum of 45 days from the bid opening date of Wednesday, July 31, 2024, at 3 p.m. Equipment is subject to inspection by LATC Aviation Department prior to the department's purchase recommendation to the Watertown School Board.

BASE BID(S):

LATC intends to purchase up to three (3) used Single-Engine Airplanes and one (1) used Multi-Engine Airplane, budget permitting. If purchasing multiple items results in cost savings, please provide additional information in the Notes below. Refer to attached General and Detailed Specifications for more details. *Use additional pages for multiple bids, if needed.*

Single-Engine Airplane (Used)		\$
Tail Number:		
Make/Model:		
Multi-Engine Airplane (Used)		\$
Tail Number:		
Make/Model:		
Please list cost of delivery, if available		\$
Notes in relation to the above price quote:		
SUBMITTED BY:		
Company		
Address		
City/State/Zip		
Contact Name	Title	
Phone	Email	
Submission Date		

GENERAL SPECIFICATIONS

July 15, 2024

- 1. Sealed bids for furnishing Airplanes (Used) will be received by the School Board of Watertown School District No. 14-4 of Codington County, South Dakota, up until 3 p.m. on Wednesday, July 31, 2024, at the Administrative Offices at the Lake Area Technical College, 1201 Arrow Ave., PO Box 730, Watertown, South Dakota. Please contact Jennifer Severson, Grants & Compliance Manager, at (605) 882-5284, ext 253, for any questions you may have regarding the bid documents or process. All bids will be opened and tabulated at said time, referred for study and acted upon by the School Board at its next scheduled meeting.
- 2. Bidding Form: The School Board requests that bidders use the Bid Proposal Form as prepared by the School District which is entitled "BID PROPOSAL FORM Airplanes (Used)." Bidders will be furnished with an electronic copy of said Bid Proposal Form upon request. The bid proposal form and bid documents are also available for download at the following website address: http://www.lakeareatech.edu/bids. Please complete and return one (1) copy to Jennifer Severson, Grants & Compliance Manager, 1201 Arrow Avenue, PO Box 730, Watertown, South Dakota 57201. Bidder should clearly identify on the envelope the bidder name and address and the words "Airplane Bid."
- 3. Addenda/Revisions: In the event that it becomes necessary to clarify or revise this Bid Memo, Specifications and/or Attachments, such clarification or revision will be by addendum. Any addenda will become part of the bid package and any contract awarded as a result of the bid opening. All addenda will be available at the following website address: http://www.lakeareatech.edu/bids. There are no designated dates for release of addenda. Interested bidders should check the bids website on a daily basis from time of bid package posting through bid opening. It is the sole responsibility of the bidder to be knowledgeable of all addenda related to this procurement.
- 4. Equal Clause: Where names and model numbers of certain manufacturer's items are mentioned in the Specifications or Bid Proposal Form, other names and model numbers of like nature, utility or merit, may be submitted; but the bidder must furnish complete data to show that their items are equal to that specified. The School Board reserves the right to determine whether the items are of equal value to the items as specified and the right to determine and select the items it feels are most suitable to the needs of the District. If bidder is bidding a different item than the specified, the bidder shall indicate the make and model numbers of like nature, utility or merit may be submitted; but the bidder must furnish complete data to show that their items are equal to that specified.
- 5. Awarding of Contracts: The board reserves the right to contract with the lowest responsible bidder whose unit bid price per item is lowest. Bidders are requested to extend the unit bid price per item to the total price per item for the quantity specified in the space provided on the Bid Proposal Form.
- 6. Time of Delivery: All items shall be delivered and/or received before December 31, 2024. If additional time is needed, indicate the requested date on the bid proposal form. Winning bid must coordinate equipment delivery or pick up with LATC.
- 7. Guarantee: The successful bidder shall guarantee said items against defects in materials and workmanship for a minimum period of one year from the date of delivery. All items bid shall be the latest model of manufacture as indicated by serial number. This paragraph not applicable to used equipment.

- 8. Applicable Taxes: Bid amounts must include all applicable taxes. Typically, the District is exempt from State, County or Municipal sales tax. Exemption Certificates will be furnished by the Lake Area Technical College upon request.
- 9. State Sales Tax Requirement: Public corporations in South Dakota, such as the Watertown School District, may not purchase goods or services from any retailer who fails or refuses to collect and remit sales tax.
- 10. The School Board reserves the right to reject any and all bids and to waive informalities.
- 11. By virtue of statutory authority, preference will be given to contractors, labor, materials, products, and supplies found or produced within the State of South Dakota in a manner provided by law.

Watertown School District No. 14-4 Of Codington County, South Dakota

Lake Area Technical College

Jennifer Severson, Grants & Compliance Manager

DETAILED SPECIFICATIONS

Airplanes (Used) Lake Area Technical College

In addition to the "GENERAL SPECIFICATIONS" provided, the following, more detailed requirements are set forth for supplying the proposed Airplanes (Used) for Lake Area Technical College's Aviation Pilot program. Please contact Jennifer Severson, Grants & Compliance Manager, at (605) 882-5284, ext 253, for any questions you may have regarding the bid documents or process.

QUANTITY:

Lake Area Technical College intends to purchase up to three (3) used Single-Engine Airplanes and one (1) used Multi-Engine Airplane to satisfy the specifications included in Attachment A.

BASE BID:

The base bid shall include an Airplane (Used) with capabilities as outlined in Attachment A.

EQUAL QUALITY AND FUNCTIONALITY CLAUSE:

Bidder must furnish complete data to show that their items are equal to that specified in quality, performance, and functionality. The School Board reserves the right to determine whether the items are of equal quality, performance, and functionality to the items as specified and the right to determine and select the items they feel are most suitable to the needs of the District.

SERVICE AGREEMENT:

All proposals must outline a service agreement which provides timely replacement or repair of defective or damaged items. Bidder must provide service agreement which allows any item to be repaired or replaced within seven days of notification.

Watertown School District No. 14-4 Of Codington County, South Dakota

Lake Area Technical College

Jennifer Severson, Grants & Compliance Manager

ATTACHMENTS:

A. Airplanes (Used) Specifications

Attachment A: Airplanes (Used) Specifications

Preferred Make Cessna, Piper, or Beechcraft

Preferred Models C172A, C172B, C172C, C172D, C172E, C172F, C172G, C172H

PA-44, PA-23, PA-34

BE55, BE76

Quantity Up to Three (3) Single-Engine Airplanes (Used, Budget Permitting)

One (1) Multi-Engine Airplane (Used, Budget Permitting)

Additional Requirements:

• Airframe must be in excellent condition with no corrosion

• Engine Core must be in good condition

• Airframe Total Times under 8,000 will be considered

Prefer paint in good condition

Inspection All proposed airplanes must be made available for inspection by

Lake Area Tech's Aviation Department prior to the department's purchase recommendation to the Watertown School Board.

Delivery/Pick Up LATC's Aviation Department will make arrangements with the seller

for delivery or pick up. Please indicate cost of delivery on bid form, if available. If delivery cost is included in bid price, please specify in the

Notes section of the bid form.

Payment Payment for equipment will be made by check (preferred) following

approval by the Watertown School Board at the board's monthly meeting. Meetings are typically held on the second Monday of each

month. Wire transfer options require separate approval.